# PORT DEVELOPMENT PLANNING IN THE ECONOMIC KEY AREA IN THE MIDDLE OF VIETNAM

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abstract : In the paper the studies on the port development plan in the key area of the central region of Viet Nam are presented. The ports are Lien Chieu, Chan May and Dung Quat. The studied are implemented by Japan International Cooperation Agency (JICA) and Ministry of Transport (MOT) Viet Nam in few last years. The paper is included information following of the study area : Economic condition, hinterland domestic and foreign areas ... For each study port are presented stage development plans, economic and finance analysis.... Brief discussion of paper author is also presented on the studies.

#### **1 - INTRODUCTION**

The key area in the middle of Vietnam included 6 following provinces : Quang Tri, Thua Thien Hue, Da Nang, Quang Nam, Kon Tum, Quang Ngai. The provinces have the population of 5 millions (approximately 7% of national average). Average GDP per capita of the Region is 231 USD (approximately 74% of national average). The economic development of the Region is vital for the nationwide development. In the key area Vietnamese have planing to develop three main ports following :

- Chan May

- Lien Chieu

- Dung Quat

In the Government's eco-development planning for the Region there are important projects following :

- 1. East West Transport Corridor for Asian and Asean's Highway Network
- 2. Dung Quat Oil Refinery Plant N<sup>0</sup>1.
- 3. South North Highway N<sup>0</sup>1 and Truong Son Highway
- 4. Haivan Tunnel
- 5. Major Ports : Chan May, Tien Sa, Lien Chieu, Dung Quat
- 6. Industrial Zones

Port Development Strategy for the Three Key Sites

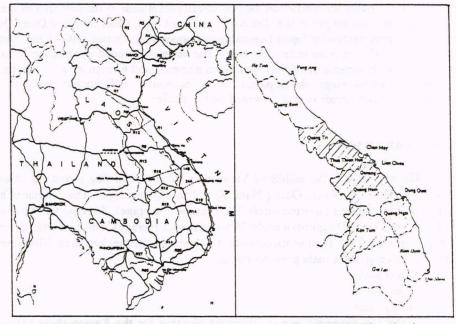
- 1. Harmonized Development with Local Environment
- 2. Full Utilization of "Late Comer" Position of the Region
- 3. Strict Check for Duplication of Port Function and Facilities
- 4. Timely Commencement of Port Construction Works
- 5. Miniumum Scale of Intial Stage Development
- 6. Authorization of Port Master Plans
- 7. Diversification of Port Development Funds

Functional Alottment of Ports in the Areas

- 1. Chan May Area Future Multi-Functional Port with Limited Local Port Facilities at the Initial Stage.
- 2. Da Nang Area
  - Commercial Port with International Standard Container Terminals.
- 3. Dung Quat Area Industrial Port mainly for Planned Oil Refinery.

### 2 - SOCIO - ECONOMIC CONDITIONS :

## 2.1 - Location :



a. Hinterland Countries

**b**.Domestic Hinterland

Figure 1. Location of Industrial Areas

#### 2.2 - Population and economics :

Table	1.	Pot	pulation	in	Central	region

Aug Que		C 882 F 1752 A 3		Unit : T	hous. per
Provine	1990	1991	1992	1993	Est. 1994
North central coast	8,842.4	9,067.9	9,306.3	9,505.0	9,726.6
Thanh Hoa	3,699.8	3,160.1	3,243.8	3,312.0	3,381.7
Nghe An	R topping 1257A	2,561.8	2,620.9	3,312.0	3,381.7
Ha Tinh		1,234.9	1,265.8	1.280.5	1,308.3
Quang Binh	697.7	698.2	718.0	738.3	762.3
Quang Tri	478.8	492.0	507.4	521.7	535.0
Thua Thien - Hue	903.0	920.9	950.4	972.6	995.4

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South central coast	6,846.1	7,016.5	7,199.8	7,379.5	7,557.6
Quang Nam - Da Nang	1,793.4	1,.835.7	1,873.5	1,914.9	1,952.7
Quang Ngai	1,072.0	1,094.4	1,122.5	1,150.6	1,178.8
Binh Dinh	1,269.7	1,303.7	1,339.6	1,373.8	1,407.0
Phu Yen	663.3	673.3	691.7	708.9	730.6
Khanh Hoa	844.7	873.8	901.2	923.8	947.0
Ninh Thuan			436.8	449.0	459.3
Binh Thuan			834.5	858.5	882.2

Note : Quang Nam - Da Nang divided to Quang Nam and Da Nang from 1996 and having the population : Quang Nam 1,4 million and Da Nang 0,67 miliomm (1995)

	Area	GDP (Million USD)	GDP per Capita (USD)
Whole Co	ountry	21,021.0	288.0
Thua Thie	en - Hue	253.0	252.2
Quang Ng	zai	176.2	148.8
	am - Da Nang	488.2	246.1
Soure :	Port Traffic Den	and Survey For Master Plan Stud	y on Coastal Shipping
	Rehabilitation an	d Development Project in Vietnan	n (ЛCA-TEST)

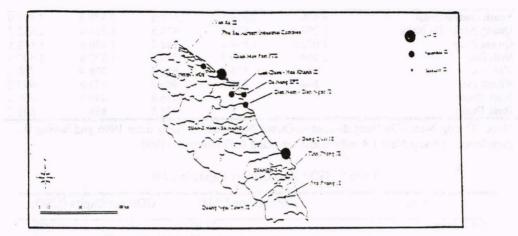
Table 2. GDP and GDP per Capita in 1994

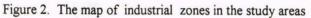
#### 2.3 - Domestic hinterland

In the area there are following plans to develope industrial base (refer to figure 2 The map of Industrial zones in the study area):

	Name of IE, EPZ	La	and Area	L	Number of	Number of	Industrial
Province	and FTZ	Cross (ha)	Net (ha)	(%)	Companies	Employees (Person)	Output (Mil.USD)
Thua Thien	Chan May Port FTZ	1,200	200	75	87	17,400	3,000
Hue	Phu Bai Airport	400	300	75	150	25,00	5,00
	Industrial Complex						
	Van Xa IE	200	150	75	60	7,600	1,900
Quang Nam	Da Nang EPZ	63	47	75	25	6,00	1,800
Da Nang	Lien Chieu - Hoa	800	600	75	170	40,00	7,000
	Khanh IE						
	Dien Nam - Dien	418	314	75	180	30,000	2,300
	Ngoc IE						
Quang Ngai	Dung Quat Port IE	1,800	735	41	29	9,700	15,000
	Tinh Phong IE	200	140	70	40	6,000	580
	Quang Ngai	100	75	75	20	3,600	970
	Town IE						
	Pho Phong IE	300	180	60	60	12,00	3,50

Table 3. Industrial Development plan of the Study Area





# 2.4 - Hinterland countries

## 2.4.1 - Laos

Table 4. Economic activities of Laos

	LA	OS	South Region of	of Laos
Area (1995)*1	236,800	sp.km	65,865	sp.km (28%)
Road	18,363	km	s offer the state of the	· · · ·
Tarred road	2,446			
Graveled road	5,138			
Earthen road	10,779			
Population (Year 1995)*2	4,581,258	1000 200124	1,580,143	(34.5%)
P. Savannakhet			671,581	
P. Champasack			500,994	
P. Saravane			256,550	
P. Attapeu			87,182	
P. Sekong			63,836	
GDP (1990 constant)*1				
Year 1994	780,657	Mill.Kip	n.a	
Year 1995	835,519	Mill.Kip		
GDP per Capita		and the second		
(1990 constant)*e			n.a	
Year 1994	170,000	Kip(240USD)		
Year 1995	182,000	Kip(256USD)		
	1 USD=	708.6 Kip		

### 2.4.2 - Thailand

Table 5.	Economic	activities	of	Thailand	

	Tha	iland	Northeast	Region
Area (1995)*1	513,115	sp.km	168,854	sp.km (33%)
Highway (1994)*1	50,155	km	14,906	km (30%)
incl. Gravel road	the production and start and start and start		NEW CONTRACTOR	
Population				
Year 1990*2	56,303,273		19,828,941	(35,2%)
Year 1994*2	59,095,419		20,542,381	(34,8%)
Year 1995*5 &*2	59,401,000		20,663,191	(34,8%)

GDP (1988 constant)	(Billion Balht)	(Billion baht)
Year 1990*2	1,953	226 (11.6%)
Year 1994 *2	2,688	294 (10,9%)
Year 1995 *5	2,921	319 (10,9%)
GDP per Capita	sector in the sector is the se	and have a set of
(1988 constant)	(Baht)	(Baht)
Year 1990	34,700	11,400
Year 1994	45,500	14,300
Year 1995	49,200	15,400

Source : \*1 - Statistical Yearbook Thailand, Number 42, 1995 - National Statiscal Office

#### 2.5 - Demand Forecast

## 2.5.1 - Macro Forecast

Cargo throughput forecast of the study hinterland by macro forecast method is as follows. It is assumed to be three scenarios by difference of economic growth speed.

1 4010	0.	Unit : Ton
Scenario	2010	2020
Ι	7,496,000	20,194,000
п	5,654,000	15,624,000
III	4,961,000	10,314,000

#### 2.5.2 - Micro Forecast (Commodity - wise Forecast)

Table 6

Commodity-wise forecast (micro forecast) of dry cargo in 2010 and in 2020 of the port for cargo handling located in the study hinterland is summarized as follows.

	Table 7	ne suger	Unit : Ton
Province	Port	2010	2020
Quang Tri	Cua Viet Port	70,700	93,000
Thua Thien Hue	Chan May Port*	1,983,800	3,945,700
	Thuan An Port	80,000	90,000
Da Nang City	Danang Port and Lien		in the second
	Chieu Port*	5,173,300	8,638,400
Quang Ngai	Dung Quat Port*	750,00	6,077,000
	Sa Ky Port	42,000	92,000
	(Total)	8,099,800	18,936,100

#### 2.5.3 - International Transit Cargo

In order to realize the shift from the current trade route via Bangkok port to Vietnamese ports, certain preconditions must be met as follows :

- 1. Transit cargo can enjoy quick clearance without duty at the border.
- 2. Transport activities can be performed freely in Thailand, Laos and Vietnam.

- 3. Road conditions in Laos and Vietnam must be improved through paving and increasing lane width.
- 4. The service level of Vietnamese ports in terms of cost, security and vessel allocation must be equal to that of Bangkok port.

Forecast result based on above precondition are as follows.

	Unit : Ton
2010	2020
3384,000	647,000
351,000	823,000
735,000	1,470,00
	3384,000 351,000

#### Table 8.

### 2.5.4 - Cargo Throughput in ISP and Master Plan

Total cargo throughput including international transit cargo of the three ports is summarized as follows. In the ISP, liquid cargo accounts for 23.0% of the total cargo handled at Chan May, 11.6% of that at Lien Chieu and 94.0% of that at Dung Quat. In the masterplan, these figures become 26.0%, 9.6% and 79.8% respectively.

					Unit : Ton	
Port	Forei	Foreign		Domestic		
	Export	Import	Loading	Unloading		
Chan May	890,000	1,067,000	465,000	233,000	2,655,000	
Lien Chieu	647,000	2,334,000	710,000	91,000	3,782,000	
Dung Quat	10,000	2,636,000	6,250,000	4,400,000	13,296,000	

Table 9. Cargo Throughput in ISP

Note : Inclusive of liquid cargo

Table 10. Cargo Throughput in Masterplan

-30.52	0.05 05	the second se	Sand said	n in an	Unit : Ton
Port	Foreig	gn	Dom	estic	Total
Sugar Se	Export	Import	Loading	Unloading	
Chan May	2,201,000	2,191,000	470,000	588,000	5,450,000
Lien Chieu	1,767,000	4,758,000	1,193,000	768,000	8,486,000
Dung Quat	302,000	8,483,000	13,388,000	8,339,000	30,572,000

Note : Inclusive of liquid cargo

#### **3. THE JICA'S STUDY**

In the few last years Japan International Cooperation Agency (JICA) and Ministry of Transport (MOT), Viet Nam had implemented :"The Study on the port development plan in the key area of the central region :Lien Chieu-Chan May-Dung Quat". The Study was covered by ODA of Japan. The brief informations of the study are presented as following:

# 3.1 - Lien Chieu Port

Table 11. Preliminary Cost Estimate of MASTER PLAN

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Estimated Cost as of March '97

	Type of			Estimated	
Facilities	Structure	Depth	Quantity	Cost USD	Remarks
				million	
North Breakwater/Seawall	Caisson	-10.0 m	1,420 m	56	
Revetment	Caisson	-10.0 m	350 m	14	
Quaywall	Caisson	-13.0 m	660m÷80m	49	
Quaywall	Caisson	-9.0 m	320m ÷80m	17	
Quaywall	Caisson	-8.0	300m ÷50m	16	
Quaywall	Caisson	-5.5 m	300m ÷30m	12	
Revetment	Concreteblock	-4.0 m	1,250 m	6	
Oil Pier	pile	-7.5 m	150m +120m	6	
South Breakwater	Caisson	-7.0 m	240m ÷1,010m	20	
Revetment	Caisson	-7.0 m	300m	10	
Quaywall	Caisson	-8.0 m	300m +50m	15	
Quaywall	Caisson	-5.5 m	300m +30m	12	2.1
Revetment	Rubble mound	-1.0 m	640m	2	
Landfill	ndenia 1	ac - 1	12,554,000 m <sup>3</sup>	50	
Access Road			2.510 m	4	
Paving			1.262.000 m <sup>2</sup>	44	
Dredging			10,800,000 m <sup>3</sup>	54	
Surface Drainage	1,169,000 m <sup>2</sup>		100	13	
Total (1)	Malade		10000	399	
Cargo Handling	Container 3No.		allabanan e		
Equipment	Transfer Crane 9No Yard Trailer 18No		I Sum	28	
-1:37	Yard Truck 2No	22	e ni sladu E		
	Yard Trailer 18 No CFS(27mx150m)IBIdg		5 (2013) <sup>1</sup>		
Building & Water Supply	GATE(15mx15m)IBIdg		I Sum	22	Sec. 1.
	and Other		1 Suit	22	1. A.
Laoding Arm & Pile Line	Laoding Arm (8")4No		I Sum	2	and the second
•	Pile Line (8") L-440 m		opplease y :	52	12.00
Total (2)	15% of Total (1) +5%			62	1.1.2.2.2
Contingency	of Total (2)		8.00		S
Engineering Service	5% of (Total (1) + Total(2) + Contingency)			538	1999

Table 12.	Initial	Stage	Development	Plant	(Lien	Chieu)

-	Port Facilities	Quantity	
	Alongside Berths		
	- 13 m berth	330m	
	- 9 m berth	320m	
	Oil Jetty	2 berth	
	Breakwaters		
	Main Breakwater	1,170 m	
	Second Breakwater	540 m	
	Groin	460m	

Note 1/ To be used with a depth of minus 9 meters and be deepened to minus 13 meters at

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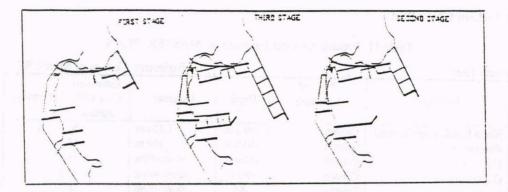


Figure 3. Stage Plan of Port Development

# 3.2 - Dung Quat Port

Table 13. Preliminary Cost Estimate of MASTER PLAN

Dung Quat

Estimated Cost as of March '97

Facilities	Type of Structure	Depth	Quantity	Estimated Cost USD million	Remarks
North Breakwater	Caisson	-15.5~-8.0m	1500 m	133	Party and
Oil Berth	Dolphin (pile)	-13.0 m	660 m	20	en antissa (**
Oil Pier	Pile	-8.0 m	405m + 120m	24	Same.
Quaywall	caisson	-8.0 m	600m + 100m	32	Orizo f
Revetment	Concreteblock	-4.0 m	400 m	2	in the second
South Breakwater/Seawall	Caisson	-10.5~-5.0m	1610 m	51	Second Land 3
	Rubble mound	-1.0 m	550 m	1	and a second office of
Revetment	Caisson	-9.5 m	350 m	13	
Quaywall	Caisson	-13.0 m	600m + 30m	42	network!
Quaywall	Caisson	-8.0 m	300 m	14	
Quaywall	Caisson	-5.5 m	300 m	11	
Revetment	Concreteblock	$-3 \sim -1.0 \text{ m}$	550 m	2	and the
Landfill			7,334,000 m <sup>3</sup>	29	
Access Road		1.	2,900 m	5	
Paving			$966,000 \text{ m}^2$	34	
Dredging	and the second second	Section Strengthe	5,646,000 m <sup>3</sup>	28	12 <b>1</b> 4 11
Surface Drainage	966,00 m <sup>2</sup>	Sum	1	5	and the second second
Total (1)	main nen Plant	collection in	the states of	446	
Loading Arm & Pile Line	Loading Arm (12") 6No. (6") 2No. (8") 8No.		and all the	an an an that a star	
	Pile Line (12") L=2,100m (6"), L=2,100m (8") L = 1,750 m	Sum	rin og <b>l</b> a Gitod ter 1 i Skad ter 4	13	
Oil Treatment Pond	40m x 50m x 3m	Sum	1	1	
Total (2)			and the second	14	
Contingency	15% of Total(1) + 5% of Total(2) 5% of Total(1) +		गण् 'क्रतनि जन्म जन्म	68	
Engineering Service	Total(2) + Contingency			26	
Grand Total	And State of Local	March R Roase	AS IDEAD & THAT	554	

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Port Facilities	Quantity	
Alongside Berths		
-8m berth	450 m	
Oil Jetty Berth	4 berth	
Brerthwaters		
Main Breakwater	600 m	

Table 14. Initial Stage Development Plant (Dung Quat)

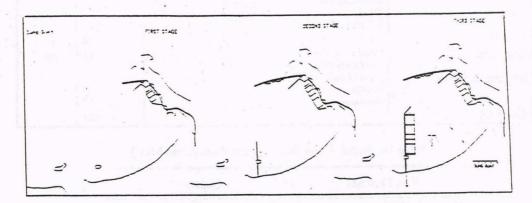


Figure 4. Stage Plan of Port Development

# 3.3 - Chan May Port

	Table 15.	Preliminary	Cost	Estimate	of	MA	STER	PLAN
--	-----------	-------------	------	----------	----	----	------	------

Chan May			Estimated Co	ost as of Mai	rch '97
Facilities	Type of Structure	Depth	Quantity	Estimated Cost USD million	Remarks
North Breakwater/Seawall	Caisson	-13.0 m			
	Caisson	-13.0 ~-10.0 m	1,360 m	96	
Quaywall	Caisson	-13.0 m	300m + 60m	23	
Quaywall	Caisson	-8.0 m	300 m	14	
Quaywall	Caisson	-5.5 m	210 m	8	
Revetment	Concrete block	-4.0 m	120 m	1	
Revetment	Concrete block	-3.0 m	370 m	2	
Revetment	Rubble mound	-1.0 ~ +1.0 m	390m + 225 m	1	
Oil Pier	Steel pipe Pile	-9.0 m	230m + 60m	16	1225
Approach Part of Pier	Rubble mound	-4.0 ~ -2.0 m	680m + 440m	15	
Revetment	Rubble mound	0.0 ~ +1.0 m	1,210 m	3	
Groin	Rubble mound	-7.0 ~ -1.5 m	720 m	13	
Land fill	a second free for		3,809,000 m <sup>3</sup>	15	
Access Road			3,000 m	5	
Paving			$467,000 \text{ m}^2$	16	
Dredging			2,833,000 m <sup>3</sup>	14	
Surface Drainage	467,000 m <sup>2</sup>		1 Sum	4	
Total (1)				247	

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Cargo Handling Equipment	Forklift 2No.	entre a construction de la const	as ready the	SPACE 1	
	Chassis 3No.	and generative sectors and a second	1 Sum	2	
	Trailer 3No.		aschikaa	1 tro4	1
Belt Conveyor	800t/hr	- 1	1 Sum	2	
	L = 1,850 m			Public Constants	
Loading Arm & Pipeline	Loading Arm			150 T.T.	
	(8") 4No.		1 Sum	38	6
	Pipe Line (8") L = 2,010m			1. 2010 - 2010	
Building & Water Supply	CFS (27mx150m)		25.15.475.80	ship atte	
Building et Water Suppry	IBIdg	Constraints and prove of Sec.	1 Sum	4	
	GATE(15mx15m) IBI gd				
	and Other				
Total (2)				78	
Contingency	15% of Total (1) +			41	
	5% of Toatal (2)				
Engineering Service	5% of (Total(1) + Total(2) +			ç	
	Contingency)			16	22
Grand Total			1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 ( 1 (	381	

Table 16. Initial Stage Development Plant (Chan May )

Port Facilities	Quantity	
Alongside Berths		
-9 m berth	160 m	
- 5.5 m berth	200 m	
Breakwaters		
Main Breakwater	780 m	
Second Breakwater	460 m	

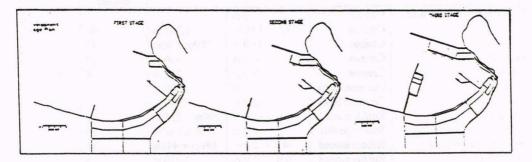


Figure 5. Stage Plan of Port Development

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### 3.4 - Summary

Table 17. Preliminary Cost Estimates of Master

		and the second second	(Unit : Million USD)		
	Description	Chan May	Lien Chieu	Dung Quat	
1. Protective	Facility	66.8	64.4	87.4	
2. Dredging		19.8	40.8	25.3	
3. Bridge		NA	1.9	5.0	
4. Berthing I	Facility	57.0	51.3	53.4	
5. Yard		34.5	67.3	95.9	
6. Access Ro	bad	2.6	4.4	2.7	
7. Building a	and Utilities	5.3	10.6	NA	
8. Oil Treatr	nent Pond and Pile Line	NA	NA	9.7	
9. Sub-total	(1)	186.0	240.7	279.4	
10. Cargo H	andling Equipment	12.8	44.6	NA	
11. Loading	Arm	NA	NA	6.4	
12. Navigati	on Aids	4.3	4.4	4.6	
13. Sub-tota	1 (2)	17.1	49.0	11.0	
14. Total (St	ub-total(1) + Sub-total(2))	203.1	289.7	290.4	
15. Physical	Contingency (8%x9 +3%x13)	15.4	20.7	22.7	
16. Engineer	ring Services	27.0	30.8	22.8	
17. Total Co	Instruction Cost (14. to 16.)	245.5	341.2	355.9	
18. Tax (6%	)	12.2	17.4	17.4	
	ment and Compensation Costs	ST	0.1	ST	
	oject Cost (17. to 19.)	258	359	353	
Notos · Dog	d on posts in December 1007				

Notes : Based on costs in December 1997

Exchange rate : USD1.00 = JPY 13 = VND 12,280

Excluding price contingency

NA : Not available ST : To be studied in the next stage

The scale of development of each master plan is different from each other, which resulted in the above mentioned cost. Planned port facilities and cargo throughput are summarized in the table below.

	Chan May	Lien Chieu	Dung Quat
Projected cargo throughput	5,400,000 tons	8,500,000 tons	30,600,000 tons
Planned port facilities			
Deep sea berths :	2	3	4
an a	(660 m)	(930 m)	(600 m & 2 dolphins)
Medium size berths :	5	8	9
	(700 m)	(1,020 m)	(1,200m & 6 dolphins)

Table 18. Scale of development of Master Plans

t Bithouts of Models	er i carattirist	(Unit :	Million USD)
Description	Chan May	Lien Chieu	Dung Quat
1. Protective Facility	51.6	42.2	33.5
2. Dredging	6.5	14.8	3.9
3. Bridge	NA	1.9	5.0
4. Berthing Facility	29.1	18.4	20.0
5. Yard	21.0	20.1	15.8
6. Access Road	2.6	4.4	2.7
7. Building and Utilities	5.3	5.3	NA
8. Oil Treatment Pond and Pile Line	NA	NA	5.7
9. Sub-total (1)	116.1	107.1	86.6
10. Cargo Handling Equipment	0.5	14.1	NA
11. Loading Arm	NA	NA	4.1
12. Navigation Aids	4.2	4.4	4.2
13. Sub-total (2)	4.7	18.5	8.3
14. Total (Sub-total(1) + Sub-total(2))	120.8	125.6	94.9
15. Physical Contingency (8%x9+3%x13)	9.4	9.1	7.2
16. Engineering Services	13.5	15.4	11.4
17. Total Construction Cost (14. to 16.)	143.7	150.1	113.5
18. Tax (6%)	7.2	7.5	5.7
19. Resettlement and Compensation Costs	ST	0.1	ST
20. Total Project Cost (17. to 19.)	151	158	119
Notes : Based on costs in December 1997	kanali naiden	real and Compe	en texes R VI

# Table 19. Preliminary Cost Estimates of Initial Stage Plans

Exchange rate : USD1.00 = JPY 13 = VND 12,280(1996)

Excluding price contingency

NA : Notavailable

ST : To be studied in the next stage

	Chan May	Lien Chieu	Dung Quat
Projected cargo throughput	2,655,000 tons	4,020,000 tons	13,300,000 tons
Planned port facilities			
Deep sea berths :	1	1	1
	(330 m)	(270 m)	(1 dolphins)
Medium size berths :	2	2	6
20219-1910	(300 m)	(320 m)	(600m & 4 dolphins)

# Table 20. Scale of development of ISP

Table 21. Economic and Financial Analysises

	Chan May	Lien Chieu	Dung Quat
Economic Internal Rate of Return of ISP - EIRR	17.2 %	19.4 %	20.8 %
Sensitivity Tests of EIRR	14.7 %	16.3 %	18.2 %
Financial internal rete of return	5.1	7 % (High Growth S	Scenario)
FIRR	5.	1 % (Low Growth S	Scenario)

# 4 - THE VIETNAM MOT'S PROJECTS FOR THE AREAS :

Based on current development demand of the key areas and considering domestic finance ability and finance region crisis Vietnam has planned to develope two only projects Chan May and Dung Quat in the next future (to 2005 year).

## 4.1 - Chan May Port

Table 22	Cost	Estimate	for	first	berth
1 4010 22.	CUSL	Lounder	101	mat	UCILII

N <sup>0</sup>	Items	Unit	Volume	Cost (thousand USD)
Α	Civil works	19	12 4 mm	329.7
1	Yard CFS (Dà Nắng)	m <sup>2</sup>	1980	286.7
	Garages,Weightbridge,Defence, WC house	total	-	43.0
В	Infrastructure			438.3
1	Buildings (watersupply system, transformator, lightower)	Total		179.5
2	Power supply line	Total	· · · ·	93.9
3	Water supply and drainage system	Total	사망 같아요. ㅋ	164.9
С	Dredging and reclamation			1,764.4
1	Dredging	m <sup>3</sup>	600.000	697.9
2	Reclamation	m <sup>3</sup>	200.000	1,066.4
D	Berth	m	180	4,137.8
E	Revetment	m	580	1,915.3
F	Road and pavement	m <sup>2</sup>	22.000	564.2
Ι	A ÷ F		a de antesta conserva en estas	9,123.9
G	Equipment	10 and		1,308.9
1	Offices and technical service	Total		29.1
2	Handling	Total		882.7
3	Boards	Total		397.1
П	A ÷ G			10,459.5
H	Congtigency		10% II	1,052.0
	Grand Total			11,510.5

Notes : Exchange rate : USD 1.00 = VND 13,900 (1998)

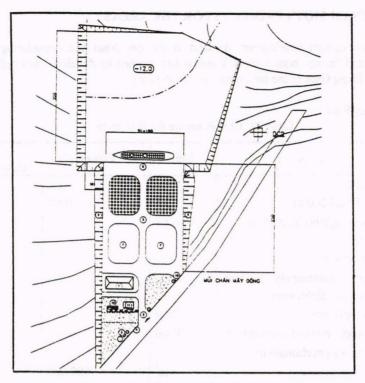


Figure 6. Development Plan for first berth

# 4.2 - Dung Quat Port

Table 23. Preliminary co	t Estimate for Development	plan to 2000 year
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N <sup>0</sup>	Items	Unit	Volume	Cost (Thousand USD)
1	Berth	Berth	1	6,856
2	Breakwater North	md	1300	46,693
3	SPM	berth	1	20,863
4	Jetty for 30000 DWT tanker	-	1	6,605
5	Jetties for 5000 DWT tanker	-	2	7,115
6	Pavement	Total		6,215
8	Dredging	m <sup>3</sup>	1,359,000	3,217
9	Navigation System	30-300		589
10	Equipment	-		4,338
	Total :			102,497

Nº	Items		Cost	(Thousand USD)		
			2000	2010 Total 98 86,607 180,40		
1	Structure		93,798	86,607	180,405	
2	Equipment		8,699	22,993	31.692	
	-1-1	Total	102,497	109,600	212,097	

Table 24 - Cost Estimate for Stage Development

Notes : Exchange rate : USD 1.00,= VND 13,900(1998)

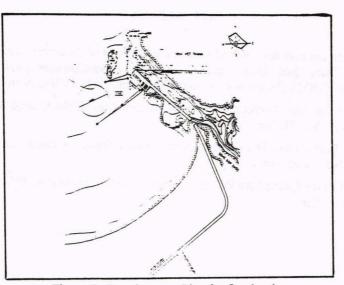


Figure 7. Development Plan for first berth

#### 5 - DISCUSSION :

### 5.1 - On JICA'S Study :

- + The JICA's Study is done without considering finance crisis affecting in Asia region.
- + The location of Chan May and Lien Chieu is very nearly so that is not reasonable specially when the Haivan tunnel was completed.
- + The benefit of the projects is jenerally based on cargo cost; decreasing by increasing tonnage of ships used for cargo. But the benefit based on this way not comes to Vietnamese side.

#### 5.2 - On Vietnamese MOT's Study

Vietnamese studies are considered current finace crisis in the Asia Region including Vietnam and Hinterland Countries of the key areas.

In the Iniatial Stage MOT's study don't have any planing in the Lien Chieu location. It is a right decision because in the first development step of the key areas the cargo demand will be not hight and Chan May project is very nearly to Lien Chieu location and the Hai Van tunnel project now is under progress.

In the economic analysis, project benefit calculation of Vietnamese study is based not on the cargo cost decreasing by the ships but only by the inland transport cost decreasing and also by other items ,for example,by the land use price increasing and that comes to local government at project location.

## 6 - CONCLUSIONS :

For reasonable formulating long-term port development plans and initial stage plan must be consider more current low growth economic condition in the Region.

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